

J. Paul Haught, Jr.
11927 Snowville Road, Brecksville, Ohio 44141
(440) 570-6861

◆ **Program Director** ◆

EXECUTIVE PROFILE

Offering a proven track record and demonstrated success in creating and implementing college/university programs. Proven success in opening and managing eight academic centers/partnerships. Surpassed student credit hour and headcount goals. Implemented successful corporate culture and customer service models at each location. Background includes 30 years in administration, education, and teaching.

EMPLOYMENT HISTORY

CLEVELAND STATE UNIVERSITY, Cleveland, Ohio 2003-2008

Director of Extended Campuses and Partnerships Operations

Responsible for the following off-campus locations:

West Center, Westlake, Ohio; East Center, Solon, Ohio; Lorain County Community College, Lorain, Ohio; Lakeland Community College, Kirtland, Ohio.

- ◆ Responsible for overall management of Cleveland State University's extended campus and partnership off-campus locations.
- ◆ Planned, developed and implemented strategies for generating revenues and resources for off-campus sites.
- ◆ Ensured effective and efficient site operations and oversight of marketing, promotion, sales, budgeting, forecasting, and personnel functions.
- ◆ Planned, developed, and implemented strategies for generating enrollment at the main campus for summer programs, which include short and long term plans that support the mission, goals and objectives of CSU and the Division of Academic Affairs.
- ◆ Representing CSU to audiences who seek educational programs and services.
- ◆ Monitored, collected and analyzed enrollment data and preparing reports for the Provost regarding student enrollment at extended and off-campus locations.
- ◆ Participated in university-wide planning and policy-making groups that developed enrollment and admission strategies.
- ◆ Established customer feedback mechanisms to measure satisfaction and identify areas of needed improvement.
- ◆ Offered graduate, undergraduate, and continuing education programs and courses.

University Committees and Administrative Duties Include:

- ◆ Team Leader of the Summer Enrollment Management Team
- ◆ Served on the eLearning Strategy Steering Committee
- ◆ Served on the Student Value and University Enrollment Initiative
- ◆ Served on the Evaluation of Non-Profit Institutions Committee
- ◆ Served on the Accelerated Degree Program Initiative
- ◆ Member of The Rotary Club of Cleveland
- ◆ Member of The West Shore Chamber of Commerce
- ◆ Member of The North Coast Chamber of Commerce
- ◆ Member of The North Olmsted Chamber of Commerce

MYERS UNIVERSITY, Cleveland Ohio 1987-2003

Director of Graduate/MBA Programs 2001 - 2003

Director of Academic Program Development/Director of the EBSBA Program 1997 – 2001

Responsible for start up and implementation of the following programs and academic centers:

- ◆ Executive Bachelor of Science in Business Administration (EBSBA) Program
- ◆ Certified Financial Planner Program (CFP)
- ◆ Masters in Management
- ◆ Masters in Business Administration (MBA)
- ◆ Academic Centers Include: Brecksville, Ohio; Cleveland Heights, Ohio; Elyria, Ohio; Wickliffe, Ohio, Parma Heights, Ohio.

Dean of Continuing Education 1995 – 1997

Associate Professor of Management 1995 – 2003

Generated two-thirds of the eight million dollar revenue of the university.

Responsible for supervising the administration and management of the Continuing Education Programs.

Responsibilities include: marketing, personnel, budget, program development and implementation, planning, preparing, evaluating, and enhancing course offerings at three academic centers, three hospitals and the main campus. Programs include: Accelerated Degree, External Degree, Health Services Management, Paralegal, Real Estate, training seminars and certificate programs.

- ◆ Selected and hired a team of professional to meet the unique needs of the non-traditional students who would complete the division's accelerated bachelor's degree programs. Received promotion and tenure on first term of eligibility.
- ◆ Taught a varied course load including: Management, Accounting, Administration, Personnel Administration, Supervision and Organizational Dynamics and Business Decision-Making.
- ◆ Member of the Academic Affairs, Tenure, Technology and Customer Service Committees.

Assistant Dean – Accelerated Management Program 1992 – 1995

Assistant Professor of Management 1987 – 1994

Cooperative Education Job Developer 1989 – 1992

Joined the Co-Op program in a concurrent position which involved extensive community interface. Worked with The Cleveland Foundation and several other high-profile groups to identify internship opportunities. Structured co-op programs to assure mutual benefit to employers as well as students.

- ◆ Public relations efforts provided a 100% increase in co-op positions available. Created a successful “Mentorship” program which benefited minority students.

WEIRTON MADONNA HIGH SCHOOL, Weirton, West Virginia

Teacher/Basketball Coach 1978 – 1987

Taught Business and Mathematics courses. Expanded core curriculum to include advanced placement mathematics and tax courses. Coached student athletes to four state playoff tournaments.

EDUCATION

Franciscan University, Steubenville, Ohio

Masters of Business Administration

Franciscan University, Steubenville, Ohio

Bachelor of Science Teaching Certificate – Business (Grades 7-12)

Bachelor of Science Majors: Business Administration and Management

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References

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